

## Internship Business Development & Sales Slovakia – Native Slovakian speaker

We are looking for a full-time intern (40h/week) for our Business Development & Sales in the Slovakian market who is a Slovakian NATIVE SPEAKER and would be available for at least 3 months. You would work in our beautiful startup loft in Mitte at Hackerscher Markt in the heart of Berlin.

### Who we are:

LionsHome GmbH is a startup based in Berlin and we operate shopping portals for Home & Garden in Germany and several other markets. Now we are launching SLOVAKIA. On our site users can explore the assortment of furniture, home accessories and garden products of a large variety of shops in one place and compare the offerings. Our aim is to assist users when shopping for Home & Living and enable them to find the right product at the best price.

### Your profile:

- Native level of Slovakian and good English skills
- You are an **enrolled** student at any university (mandatory requirement)
- You feel confident approaching people
- You can work in a structured and result-oriented way
- You are proactive, resourceful and are able to work independently
- You have a positive attitude and are a team player
- You are an excellent communicator, both verbal and written
- You are willing to work in an International work environment
- You are willing to learn the e-commerce world

### Your responsibilities:

- You will be responsible for the sales in the Slovakian market in close coordination with the management
- You will be responsible for cold-calling potential partners in order to pitch a collaboration which best fit their needs
- You will be responsible for negotiating business collaborations
- You will be responsible for managing relationships with current customers
- Independent research for suitable cooperation partners
- You will learn and work with important key-tools in online-marketing

### What we offer:

- €400 per month
- An exciting opportunity to gain valuable experience in the area of online marketing and the world of startups
- Weekly workshops covering a variety of topics
- Independent work with exciting projects
- A work place in the Berlin internet scene with good opportunities to make contacts
- Working together with a young, international team made out of 15 people
- Beautiful office with ideal transport links (Hackescher Markt / Berlin Mitte)
- Free coffee and refreshments
- Friday social drinks

### Are you interested?

Become a part of Lions Home and send us your convincing application (resume and cover letter) including your earliest start date.

Please send it via e-mail to: [jobs@lionshome.de](mailto:jobs@lionshome.de)

Location: Sophienstraße 16, 10178 Berlin – Mitte